TRAINING FORMAT

This mixed training consists of both online and in-person sessions. This means that you must be able to access Zoom and attend the in-person sessions.

See the schedule on page 3 for more information dates/times.

COMMITMENT

Your personal contribution both online and in-person as a member of the training cohort is important. Full attendance at all sessions is required to receieve your certificate.

VENUE

University College, Melbourne

GET IN TOUCH

www.partnershipbrokers.org
training@partnershipbrokers.org
Partnership Brokers Association

PARTNERSHIP BROKERING

Certificate in Advanced Practice

Melbourne, Australia | July 2027 | Hybrid

The course is designed for experienced partnership brokering practitioners who have completed the Partnership Brokers Training and want to take their practice to the next level. They are looking for opportunities to discuss their own complex and intractable challenges and work through them with support of theoretical frameworks, peer learning opportunities and honing their own skills and practice. Participants of the course will:

- Engage deeply with and critique theoretical frameworks guiding partnership brokering practice.
- Bring personal experiences and challenges to practice sessions, benefiting from reflections and feedback to foster peer support and learning among practitioners.
- Investigate emerging issues in partnering discourse, such as addressing power imbalances and collaborative leadership.
- Participate in a collaborative space to innovate and evolve partnership brokering approaches, contributing to the discipline.

Participants are expected to enhance their self-awareness and gain insights. This, combined with a deeper understanding of theoretical foundations and fellow participants' experiences, will enable them to refine their practice and make informed decisions effortlessly.

As with all our flagship Partnership Brokers Training courses, we build on evidence and experience from the ongoing work of PBA partnership brokers, mentors and associates as well as our expanding group of Accredited Partnership Brokers who operate in many different contexts and with different models of collaboration.

The training requires participants to undertake the detailed planning and delivery of practice sessions in pairs. They will have opportunities to observe, listen, build on feedback and become more adept at responding to the question: “What is needed now?” – especially where this may mean pushing partners to bring about necessary change.

PARTNERSHIP BROKERS ASSOCIATION

TRAINING APPROACH

The training approach is built on the key principles of partnership brokering. It uses participatory and experiential learning approach, to both reflect on existing practice and build new insights and knowledge that can contribute to the discipline of partnership brokering, moving forwards. The programme aims to foster an open, courageous, and equitable environment for diverse participants and curators to share learning, raise reflective questions, provide feedback, generate new ideas, and potentially transform their practice.

The course draws from diverse sources such as Paolo Freire, Malcom Knowles, Otto Scharmer, and Wilfred Bion as well as PBA's own practice-based frameworks. It includes papers on partnership brokering topics like reflective practice, brokering tools, governance, and leadership, authored by brokers as part of their Accreditation Programme submissions. Additionally, it explores the significance of concepts like Complexity Theory to help brokers understand when to facilitate collaborative problem-solving and manage tensions by 'holding space' with partners.

> "The theoretical concepts were totally new to me and have opened the door to structured knowledge and appreciation. In my future partnership brokering work, I will know why I do every single thing. The door is also open for me to develop and improve this structured knowledge of the partnership brokering concepts along very clear paths."
>
> - Course Graduate

THIS COURSE PROVIDES:

- A number of theoretical frameworks that underpin partnership brokering approaches;
- A space to reflect on and frame interventions;
- Insights into group processes in the partnering context;
- An opportunity to deepen your skills and to co-work effectively;
- Approaches to working on yourself in terms of being 'alert, prepared and ready' to meet a range of partnership brokering challenges;
- An option to pursue the accelerated Advanced Practice Accreditation pathway to becoming an Accredited Partnership Broker, and a PBA Associate.

PARTICIPANT PROFILE

To be eligible for this course, you will need to bring:

- Experience of working as a partnership broker, internal or external, combined with a real curiosity to learn, reflect, explore and challenge your own partnering practice;
- Commitment to helping organisations, groups and partnerships realise their collaborative potential to instigate change processes;
- Interest in deepening understanding of adult learning approaches, participatory methods and other approaches that inform partnership brokering practice.

PARTNERSHIP BROKERS ASSOCIATION

FURTHER OPPORTUNITIES

On completion of the training, participants will receive a Certificate of Completion provided they have attended all sessions. If appropriate, they can avail of a fast track pathway to Accreditation as a Partnership Broker which is a globally recognised professional mentoring programme.

This provides an opportunity to become involved in PBA's development and governance, as well as to participate in Associate Learning Forums and exchanges.

If you have not completed the 4-day Partnership Brokers Training but have taken part in other PBA training and would like to be considered, please get in touch to discuss our pathways and other available options. To find out more contact: training@partnershipbrokers.org

FEES & APPLICATION

The fee for Advanced Practice training is A**UD $3,300 + GST = $3,620.** This includes tuition costs, background reading materials, and copies of all the training materials.

Your place on the course will be secured only when full payment has been received and your application is accepted. The course is limited in size to ensure a high level of individual attention and opportunity for practicing partnership brokering skills, so early application is advised.

APPLY HERE:
https://bit.ly/AdvPracticeMelb2027

PARTNERSHIP BROKERS ASSOCIATION

The Partnership Brokers Association (PBA), established in 2003, is the international professional body and training resource for those managing and developing partnership processes. PBA's training work is informed and regularly updated in consultation with international practitioners. PBA is dedicated to promoting professionalism and integrity in brokering multi-stakeholder partnerships for sustainable change and impact by:

- Elevating partnering knowledge and practice so that collaborations can become truly impactful;
- Supporting practitioners to take a principled and skilled approach to reach the highest standards of partnership excellence;
- Promoting the importance of the partnering process for decision-makers in all sectors to achieve ambitious results.

TRAINING SCHEDULE

Online (AEST) Tues 13 July, 1:00 - 4:00 pm	**Online (AEST)** Thu 15 July, 1:00 - 4:00 pm
Online (AEST) Wed 21 July, 1:00 - 4:00 pm	**In-Person (Melbourne)** Mon 26 July, 1:00 - 5:00 pm
In-Person (Melbourne) Tue 27 July, 9:00 am - 5:00 pm	**In-Person (Melbourne)** Wed 28 July, 9:00 am - 5:00 pm
In-Person (Melbourne) Thu 29 July, 9:00 am - 5:00 pm	

TRAINING TEAM

Bulbul Baksi, APB, APT

Bulbul Baksi has over 25 years of experience in the social development sector, working with grassroot NGOs as well as with Government Ministries and bilateral aid and international cooperation organisations. She supported public private partnerships and helped Government agencies manage change processes. Her partnership brokering experience in the last 12 years focused on helping to build multi-stakeholder partnership processes, as well as strengthening capacities through training, mentoring and coaching.

Julie Mundy, APB, APT

Julie has worked in Australia and internationally across Asia, the Pacific and Africa for over 25 years, in project and organisational design, management, strategy, leadership and governance. She advises multi-stakeholder partnerships across a wide range of sectors, including climate change, health, governance, education, infrastructure, research and housing. Her recent brokering focus has been complex partnership agreement negotiations between governments, international corporates, and NGOs, conducting reviews of major cross-sector partnerships, designing and conducting partnership training and capacity building programs for a range of agencies.

Kate Hayes, APB, APT

Kate is a highly experienced partnerships, organisational design and strategy specialist. She has over 25 years of senior level experience working across different sectors in Australia and in international development across Asia and the Pacific. Her core work, motivated by reconciliation in Australia and the ambition SDGs more broadly, is strategic and facilitative – seeding and facilitating partnerships and strategy across ideas, sectors, agencies, and communities. Kate is at her best serving multi-stakeholder partnerships grappling with complex issues.

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